



ΠΑΝΕΠΙΣΤΗΜΙΟ ΑΙΓΑΙΟΥ

English I

Course Unit 9: Revision Class

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Σάμος, Ιανουάριος 2015

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- Το έργο «**Ανοικτά Ακαδημαϊκά Μαθήματα στο Πανεπιστήμιο Αθηνών**» έχει χρηματοδοτήσει μόνο τη αναδιαμόρφωση του εκπαιδευτικού υλικού.
- Το έργο υλοποιείται στο πλαίσιο του Επιχειρησιακού Προγράμματος «Εκπαίδευση και Δια Βίου Μάθηση» και συγχρηματοδοτείται από την Ευρωπαϊκή Ένωση (Ευρωπαϊκό Κοινωνικό Ταμείο) και από εθνικούς πόρους.



Ευρωπαϊκή Ένωση
Ευρωπαϊκό Κοινωνικό Ταμείο



Με τη συγχρηματοδότηση της Ελλάδας και της Ευρωπαϊκής Ένωσης



ΕΥΡΩΠΑΪΚΟ ΚΟΙΝΩΝΙΚΟ ΤΑΜΕΙΟ

Past exam: Reading activity (1)

A. A changing world: We interviewed Frank Hatke, who works in the sales department of *Bayer*, the German chemicals company, about his work. Read his answers. Can you guess the questions?

- A. I work in Leverkusen, near Cologne, to help develop sales for the northern European part of our business. We've had many changes in the last few years and my work has increased a lot. But it's very interesting and I enjoy it.
- B. Last year was a very good year for our company. We increased our sales and, more importantly, our market share went up a little, so we reached our target. The most important thing in business is to reach your target. But I have to say that competition in my business area is very strong now. You can see that with prices. Some of our product prices decreased a little last year.
- C. At the moment it is a bit difficult because of political questions. We now have the euro and I hope this will strengthen the economy in Germany. But prices have risen a lot. For example, petrol prices and typical supermarket goods are very high right now.
- D. Yes, for many people. After the Wall came down a lot of factories closed in the eastern part, people lost their jobs and so unemployment went up a lot. I am from eastern Germany so I know about this problem. It's still difficult to find work and I think it will be a long time before we see unemployment go down.

Questions

- a.
- b.
- c.
- d.

B. Read the text again and find out what has happened to the following:

1. Unemployment in eastern Germany
.....
2. The price of some of Frank's products
.....
3. Bayer's market share
4. The amount of work Frank has to do
.....

Answers to the exercises

Exercise A (suggested questions)

- a. Where do you work? / What do you do? / Do you enjoy your job? / What do you do in your work?
- b. How was last year for your company?
- c. How is the economy in Germany? / How is German economy going?
- d. Is it difficult to find work right now? / Is unemployment high?

Exercise B

1. went up a lot
2. decreased a little
3. went up a little
4. increased a lot